# Zendra Hines, M.S.

#### Contact



San Francisco Bay Arec



602-718-5934



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Zentrified Design Website



Painting and sculpting, basketball, producing music, tri-lingual

#### Education

Master of Science, Lighting | 3.8 GPA Rensselaer Polytechnic Institute (RPI) May 2018

Bachelor of Arts, Design (Product Emphasis) University of California, Davis 3.73 GPA w/ honors June 2017

Rapid Product Mastery Training Product Mangement 9 week course August 2021

**Lighting Analyst Inc. Formal Training**AGi32 Introductory Course
Lightfair International 2019

### Honors & Awards

Employee of The Quarter: Innovative Spirit Architectural Lighting Works 3/2022, Nominated 2/22 & 2/23

Full Academic Scholarship
Bill & Melinda Gates Foundation
5/2014

Full Academic Scholarship Rensselaer Polytechnic Institute School of Architecture 5/2017

#### Dean's Honors List

UC Davis College of Letters & Science UC Davis College of Engineering Spring 2014 - Spring 2017

Outstanding Performance Citation UC Davis Design Department 6/2017

Honors Society Membership Phi Beta Kappa Phi Kappa Phi 5/2017 & 5/2016

## About

I believe in the transformative power of design and design thinking to enhance the human experience. My background in Lighting & Product Design fuels my unwavering commitment to infuse innovation and human-centric design principles across a product's lifecycle. With a profound skill set, I guide products from inception through design, execution, marketing, and comprehensive end-of-cycle evaluation.

## Related Experience

### Product Marketing Lead Architectural Lighting Works

06/2020-Present Oakland, Ca

- Product Communication and Marketing Strategy: Creates targeted marketing collateral and training for sales team. Manages translation of raw technical data from engineering to customer focused language and design across various collateral to improve sales enablement and messaging effectiveness. I.e. Product brochures, sales presentations, product website landing pages, and product positioning.
- Asset Project Management and Technical Collaboration: Manages technical collateral creation for new product launches and sustains technical product design for 26 product families with close coordination with engineering and manufacturing teams. Trains and managing international resources for renderings, technical drawings, and web content.
- Design Leadership and Customer Engagement:
   Functions as an internal lighting design consultant, fostering collaboration internally and externally. Designs and implements product sales booth displays, engages customers directly as technical sales support at quarterly industry trade shows and sales events

Lighting Design and Technology Course Lecturer University of California, Davis

9/2019-3/2020 Davis, CA

- Lead instructor for UC Davis Upper Division Lighting Design and Technology courses DES136A and DES136B
- Taught lighting fundamentals and applications to 30+ students. Guided students through product design, prototyping, and presentation process
- Taught prototyping methodology utilizing various materials and lighting laboratory experimentation with LED light sources.

Junior Lighting Designer Electrolight, San Francisco 11/2018-2/2020 San Francisco, CA

- Constructed specification documents including the detail development of custom lighting fixtures and special lighting fixture installations for various architectural projects such as high-end residential, commercial, retail, hospitality and office buildings.
- Drafted architectural plans using AutoCad and Revit. Creating concept presentations for client using Adobe Creative Suite. Performing lighting calculations using AGi32.
- Built custom fixture mock-ups, researching light fixtures for specific applications, designing control zones for lighting plans, and creating load charts for lighting design.

#### • Related Skills

Product Marketing

3D Modeling Software

Project Management

Public Speaking

Drafting/Prototyping

Quantitative Analysis

Adobe Creative Suite

Technical Writing